

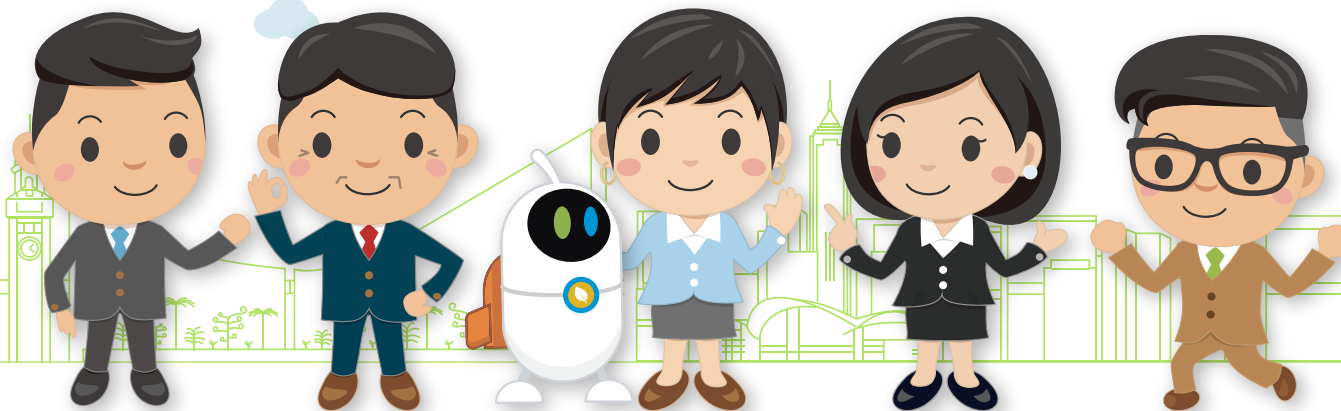


# Outgrowing Your Traditional Business Management Tool

## Leveraging the Cloud to Transform and Scale Up Your Business

如何透過雲端數碼轉型，讓企業乘上時代巨輪

introv × ORACLE®  
NetSuite



[www.introv.com](http://www.introv.com)

# Are you still using the traditional ERP systems for your business?

It may be best fit for your business when you first started using it, but in light of business transformation, these systems are no longer fit in as they fail to support frequent system upgrades or to be scaled up or down which inhibits your growth potential.

To support seamless business transformation and quick reaction to market changes, it is necessary to have an agile, flexible and scalable business management platform as a backbone – a true Cloud ERP.

Read our customer testimonials to learn how Introv and Oracle NetSuite ERP, the World's #1 Cloud ERP, helped the customer in different industries to drive success for their businesses.



# Advance Channel Streamlining Online Ordering to Delivery with Introv & NetSuite

Founded in 2006, Advance Channel International Limited is a professional home decoration product manufacturer and they are also the largest webstore in Hong Kong.



## Advance Channel International Limited

*#eCommerce #ERP*

Introv's professional consulting team learnt the needs of Advance Channel's various business units and provided a Cloud-based ERP solution to streamline their online ordering to delivery. The platform enable the teams to communicate with accurate and well-integrated data on a unified platform and provide management with a single view of the business at any given point of time.

As the platform is cloud-based and together with Introv's maintenance services, the company can run the system hassle-free, without the need of huge investment in IT.

Learn More @  
<https://introv.com/success-stories/>





#Software/High Tech #CRM #ERP

## Homag China Golden Field Limited

Founded in 1979, the company distributes European woodworking machines to furniture, construction, material and wood industries.

Introv provided the NetSuite ERP for tracking and reporting daily operation activities and customers follow up, in align with Homag China Golden Field Limited's business strategy to have a World-Class System to streamline the Order-to-Cash processes according to financial practice, and to have fast business growth for future development.



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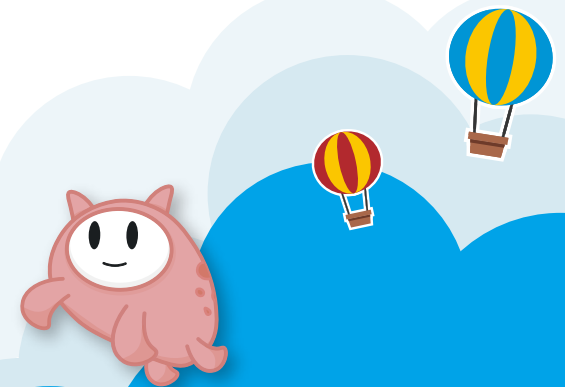


#Trade & Manufacturing #ERP

## DBK Technology Limited

Incorporated in Hong Kong in 1989, focusing on manufacturing and sales of PTC heating elements for companies basically manufacturing household and beauty appliances, automotive, rail and industrial components.

Introv and NetSuite ERP helped the company to improve the sales performance by providing a 360-degree customer view. It also accelerated the cash flow of the company by maximising cash flow while reducing unnecessary paperwork and errors, achieving strong fiscal control based on up-to-date plans.





# Introv & NetSuite ERP streamlines business operation of all departments & stores as they now communicate on one unified platform

Founded in 1952, the company designs, manufactures and markets toys. It offers electronic toys and collectibles for infants and preschool children.

## Blue Box Holdings Limited

*#Consumer Products & Services #Trade & Manufacturing #ERP #CRM #BI/Data Integration & Management*

The company facing the challenges in understanding customer's needs, inability to see transparency over information in different areas and channels of the business. Thus, Introv provided the NetSuite ERP, allowing them to communicate with accurate and well-integrated data on a unified platform.



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The platform also enable transparency over sales orders, order amendments, production and delivery status, transactions and how the company is performing at any given point of time. This provide management with a single view of the business.

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# Processes of lead-to-cash were put in a single platform, employees can effectively and efficiently meet customer demand

Acumen Paper is a boutique paper merchant in Hong Kong, focuses on providing outstanding papers that make customer's print and packaging stand out from the crowd.

## Acumen Paper (HK) Limited

*#Trade & Manufacturing #ERP*

Acumen Paper chose Introv as their business growth partner because there are adequacy successful stories of ERP implementation by Introv and they provide many advices according to their company's needs. As NetSuite ERP platform is cloud-based, it's easy to scaled up or down based not the company's need.

They don't need to worry about the capacity. Also, the platform is always up-to-date and customisations that carry forward automatically, they don't have to worry about keeping up with the latest technology.

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# Introv & NetSuite ERP helped the company connect with all stakeholders : from customers, manufacturers and Forever Couple staff

Forever Couple, specialises in offering highly customised wedding bands to couples in Hong Kong.

## Forever Couple

*#Consumer Products & Services #ERP*

NetSuite ERP helped the company connect with all stakeholders: from customers, manufacturers and colleagues, and analyse and track services following market trend analysis which improves effectiveness and efficiency and boosts customer satisfaction.

ERP enabled staff to share ideas and knowledge with customers in real-time while the system helped to analyse and track services following market trend analysis.

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# introv

Your Business Growth Partner

## Leveraging the Cloud to Transform Your Business Today!



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**5** STAR AWARD  
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